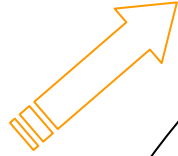
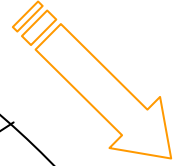




*Why?! So What?*



*Why?! So What?*



Why do I need to have this conversation?  
What are the facts?

What assumptions do I have?

If it doesn't work, what next?

How have I contributed to the situation?

How would I want to be treated, if someone were having this conversation with me?

**What is the Difficult Conversation?**

What outcome am I hoping for? What is the goal?

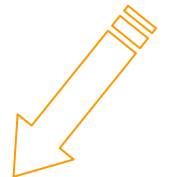
What else do I need to prepare for this conversation? Whose input do I need? Who do I need to alert?

When and where will I have this conversation?

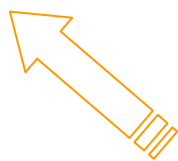
What blocks me? What do I need to watch out for in myself?

How might the person react? How will I respond?

*Why?! So What?*



*Why?! So What?*



*Why?! So What?*